Leading Indicators of the Japan's Real Estate Market

Research & Marketing Office October 4, 2023



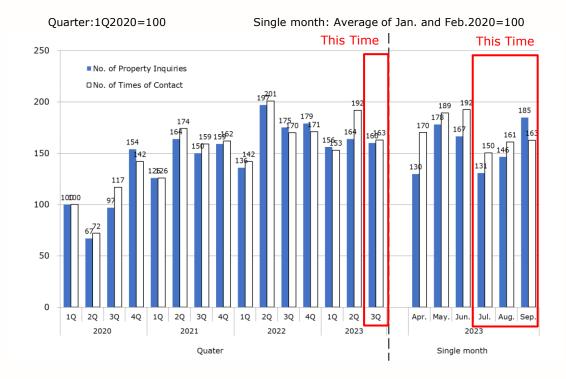


- ◆Number of inquiries for property appraisal: "No. of property inquiries"*
- ◆Number of times appraisers were contacted: "No. of times of contact"*

Overview

- Taking the pre-COVID19 level (1Q2020) as 100, it was approximately 70% in 2Q2020 when the first state of emergency was declared. It recovered in 3Q2020 and has exceeded the pre-COVID19 level since to date.
- Since 2Q2021, both the number of property inquiries and the number of times of contact have remained stable at roughly 1.5 to 1.6 times the pre-COVID19 level.
- Although both numbers in 3Q2023 were lower than those in 3Q2022, the levels were almost 1.6 times from the pre-COVID19 levels.

* E.g. If an appraiser receives an appraisal inquiry for 3 properties at one time, "No. of property inquiries" is recorded as 3 and "No. of times of contact" as 1.



Source : Daiwa Real Estate Appraisal

Appraisal Inquiry by Asset Type

Overview

Compared to 2Q2023

Office: Slightly decreased

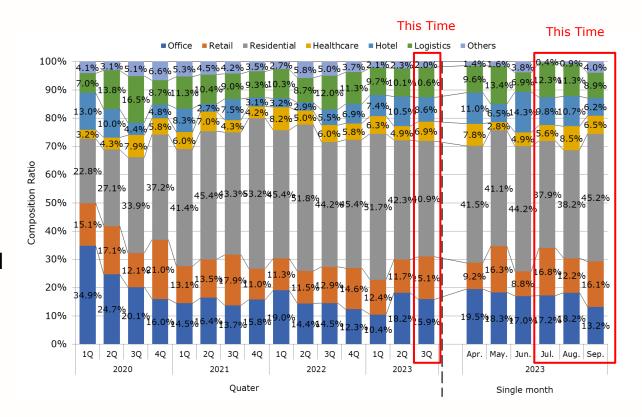
Retail: Increased

Residential: Slightly decreased

Healthcare: Increased

Hotel: Slightly decreased

 Logistics: Slightly Increased



Source : Daiwa Real Estate Appraisal