Leading Indicators of the Japan's Real Estate Market

Research & Marketing Office September 8, 2021





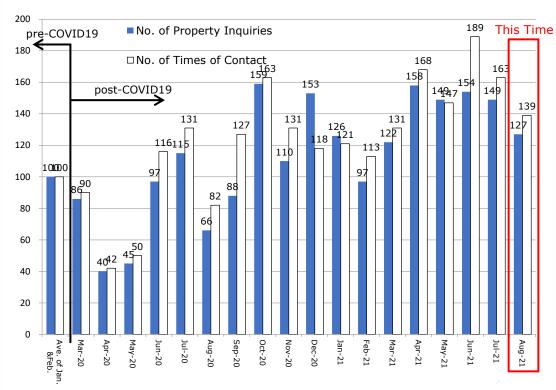
- ◆Number of inquiries for property appraisal: "No. of property inquiries"*
- ◆Number of times appraisers were contacted: "No. of times of contact"*

Overview

- In April and May 2020, right after the announcement of the first state of emergency, the number of property inquiries and the number of times of contact dropped to half. However, after the state of emergency was lifted, they exceeded the pre-COVID19 level.
- In the first half of 2021, both numbers were generally on the rise, even during the state of emergency.
- Although the fourth state of emergency was announced in July and area expanded in August, current level of both numbers were higher than the pre-COVID19 level.

* E.g. If an appraiser receives an appraisal inquiry for 3 properties at one time, "No. of property inquiries" is recorded as 3 and "No. of times of contact" as 1.

Pre-COVID 19 (Jan. & Feb.) average=100



Source: Daiwa Real Estate Appraisal

Appraisal Inquiry by Asset Type

Overview

Logistics: Up

Hotel: Down

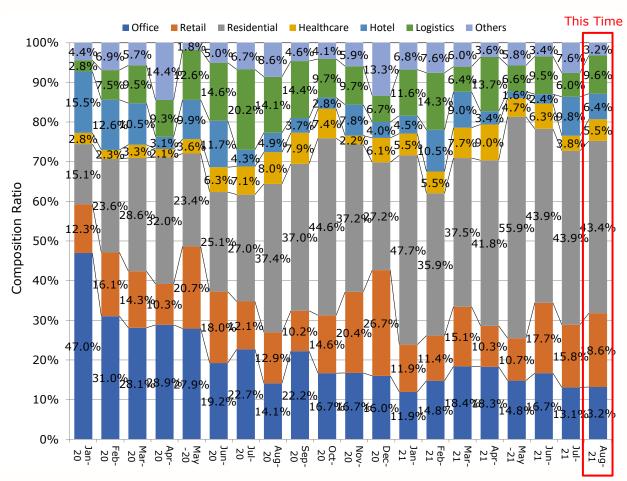
Compared to July

Healthcare: Up

Residential: Unchanged

Retail: Up slightly

Office: Unchanged



Source: Daiwa Real Estate Appraisal