Leading Indicators of the Japan's Real Estate Market

Research & Marketing Office 8 January 2021



Trends in the Number of Appraisal Inquiries up to the end of December 2020

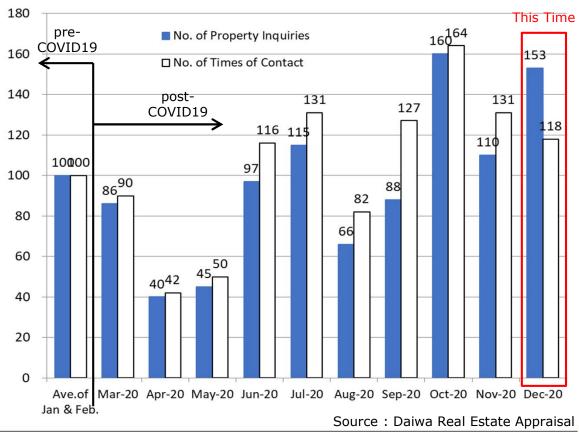
- ◆Number of inquiries for property appraisal: "No. of property inquiries"*
- ◆Number of times appraisers were contacted: "No. of times of contact"*

Overview

- In December, the number of property inquiries and the number of times of contact were 1.5 and 1.2 times higher than the pre-COVID19 levels, respectively.
- In April and May, both numbers dropped to 40-50, but in July, they exceeded the pre-COVID19 level.
- Both numbers decreased in August the Japanese Bon holiday season, but since September, the numbers have climbed above pre-COVID19 level.

* E.g. If an appraiser receives an appraisal inquiry for 3 properties at one time, "No. of property inquiries" is recorded as 3 and "No. of times of contact" as 1.

Pre-COVID19 (January & February) average = 100



Appraisal Inquiry by Asset Type

Overview

Compared to November

Logistics: Slightly down

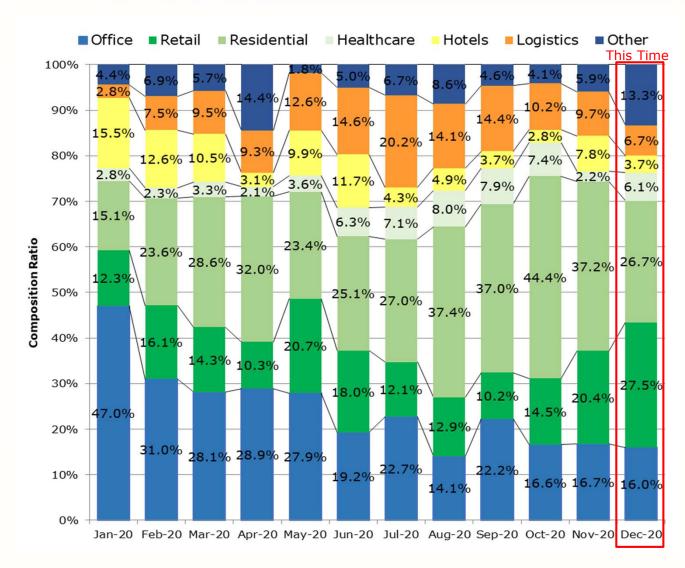
Hotel: Slightly lower

Healthcare: Up

Residential: Decline

Retail: Up

Office: Unchanged



Source: Daiwa Real Estate Appraisal