

*This press release was distributed at the press conference of Ministry of Land, Infrastructure, Transport and Tourism.



Press Release

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For press—May 7, 2018

Price of Offices per tsubo in Central Tokyo remained nearly level quarter-on- quarter

‘Office Price Index’ in 1Q 2018 (Jan-Mar) by Daiwa Real Estate Appraisal

Daiwa Real Estate Appraisal (Headquarters: Nishi-ku, Osaka/ President: Shigeo Watanabe) releases ‘Office Price Index’ in 1Q 2018 on May 7, 2018.

<Summary of ‘Office Price Index #16’, in 1Q 2018 (January -March)>

- The price of Grade-A offices in Central Tokyo is 8,360,000 yen/tsubo in 1Q 2018; it decreased by 0.5% quarter-on-quarter (8,400,000 yen/tsubo in 4Q 2017), and increased by 3.5% year-on-year (8,080,000 yen/tsubo in 1Q 2017).
- The price of Grade-B offices in Central Tokyo is 4,010,000 yen/tsubo in 1Q 2018; it increased by 0.5% quarter-on-quarter (3,990,000 yen/tsubo in 4Q 2017), and increased by 1.0% year-on-year (3,970,000 yen/tsubo in 1Q 2017).
- The price of Grade-C offices in Central Tokyo is 2,700,000 yen/tsubo in 1Q 2018; it increased by 0.7% quarter-on-quarter (2,680,000 yen/tsubo in 4Q 2017), and increased by 2.7% year-on-year (2,630,000 yen/tsubo in 1Q 2017).

For further Information, please contact:

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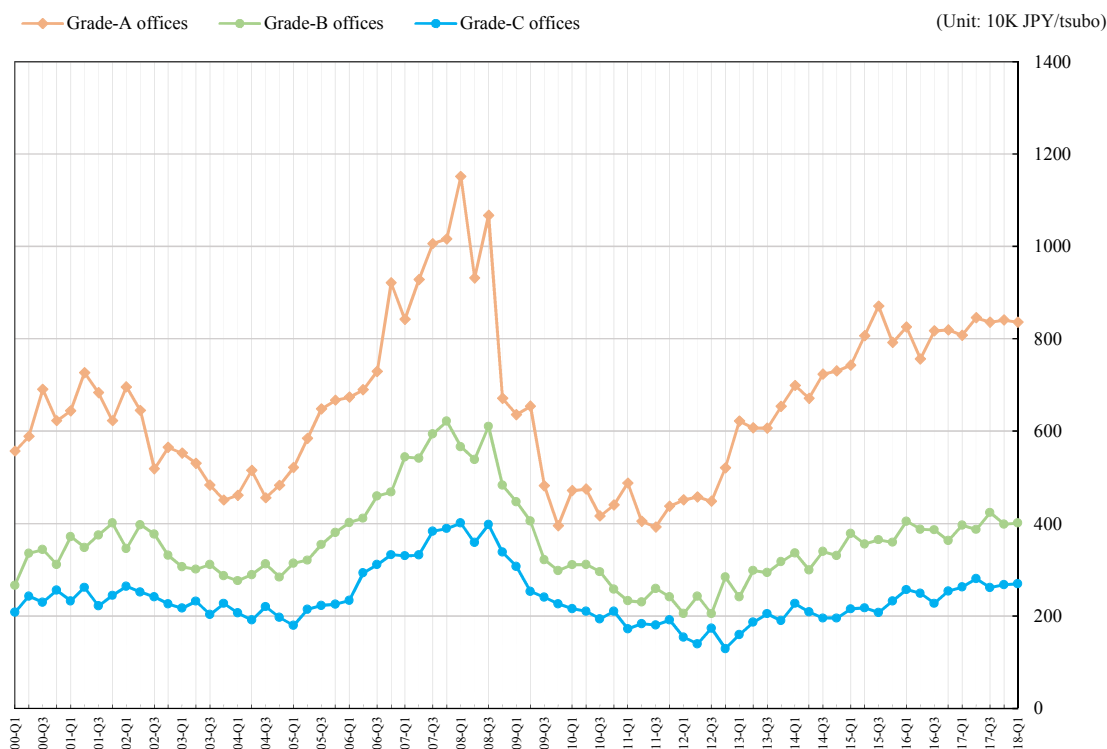
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‘Office Price Index’ in 1Q 2018

(Price per tsubo of Grade-A , -B and -C offices in Central Tokyo from 1Q 2000 to 1Q 2018)



(Unit: 10K JPY/tsubo)

| Office Price Index | '15Q1 | '15Q2 | '15Q3 | '15Q4 | '16Q1 | '16Q2 | '16Q3 | '16Q4 | '17Q1 | '17Q2 | '17Q3 | '17Q4 | '18Q1 |
|----------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Grade-A offices in Central Tokyo | 743 | 806 | 871 | 792 | 825 | 756 | 817 | 819 | 808 | 845 | 836 | 840 | 836 |
| Grade-B offices in Central Tokyo | 379 | 356 | 365 | 359 | 405 | 388 | 387 | 363 | 397 | 387 | 424 | 399 | 401 |
| Grade-C offices in Central Tokyo | 216 | 218 | 207 | 233 | 257 | 249 | 227 | 254 | 263 | 280 | 261 | 268 | 270 |

● Methodology of ‘Office Price Index’

‘Office Price Index’ is generated based on the income capitalization approach (direct income capitalization method: annual net cash flow is capitalized by cap rate.)

To estimate gross income, the rent is adopted from ‘Office Rent Index’ Grade-A , -B and -C offices in Central Tokyo (data from Sanko Estate·NLI Research Institute).

Expenses are estimated by Daiwa Real Estate Appraisal.

● ‘Office Rent Index’

The ‘Office Rent Index’ is the rent index based on contract rents jointly developed by Sanko Estate and NLI Research Institute. The ‘Office Rent Index’ has been published quarterly since January 2011. A press release and published data of the current ‘Office Rent Index’ can be seen from the following URL.

<http://www.sanko-e.co.jp>

● Definition of ‘Grade-A, -B and -C office in Central Tokyo’

The definition of the ‘Grade-A, -B and -C office in Central Tokyo’ in the ‘Office Price Index’ is the same as the one by Sanko Estate·NLI Research Institute.

‘Grade-A office’

Standard floor area: 600 tsubo

Floor above the ground: 35 floors

Age of building: 12 years

Distance from the nearest station: 3minutes’walk

‘Grade-B office’

Standard floor area: 450 tsubo

Floor above the ground: 18 floors

Age of building: 16 years

Distance from the nearest station: 3minutes’walk

‘Grade-C office’

Standard floor area: 145 tsubo

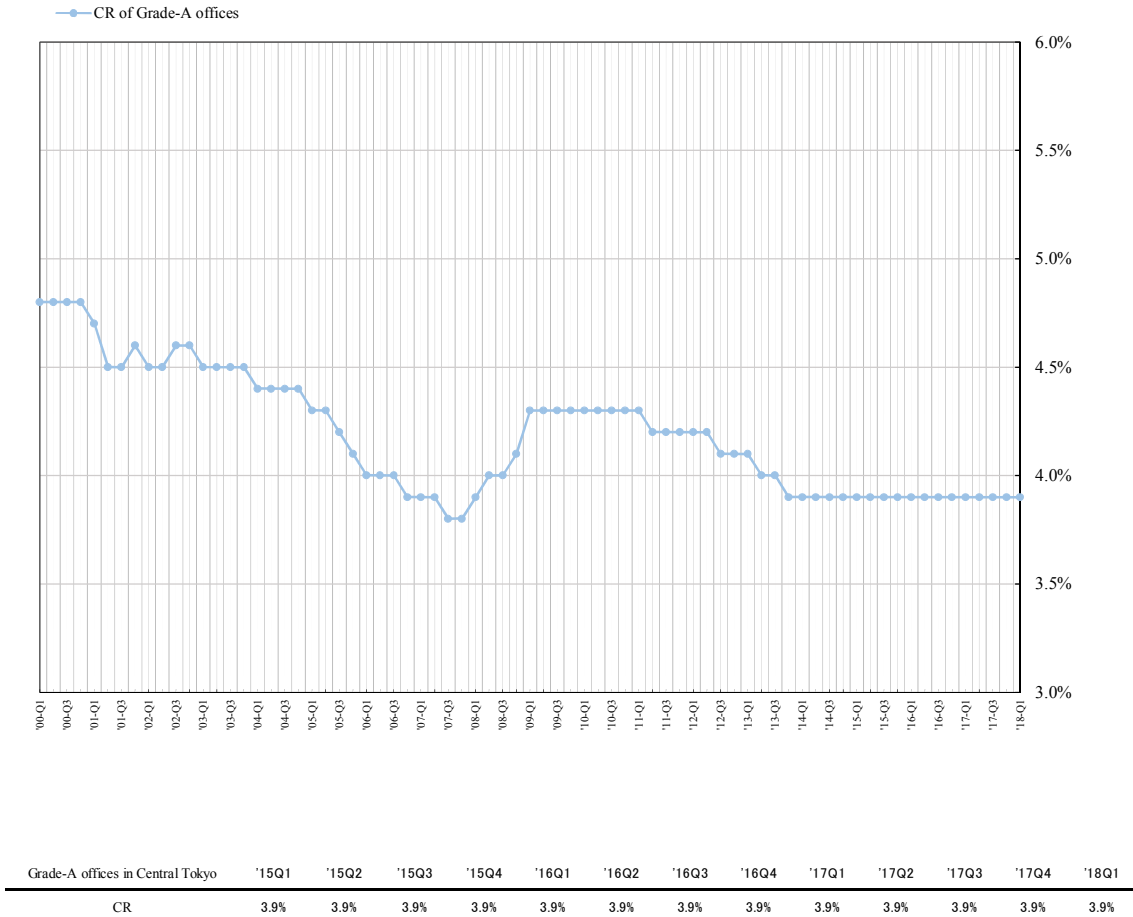
Floor above the ground: 9 floors

Age of building: 15 years

Distance from the nearest station: 3minutes’walk

● **Transition of ‘Capitalization Rate(cap rate)’**

The ‘Office Price Index’ is generated based on the income capitalization approach. Cap rate which is used to capitalize annual Net Cash Flow is seen in the graph below.



About DAIWA REAL ESTATE APPRAISAL

DAIWA REAL ESTATE APPRAISAL CO., LTD is an all-around consulting firm related to real estate with many license holders including licensed real estate appraisers and architects. We offer various consulting services including real estate appraisal, systematic valuation for property tax, real estate consulting, compensation consultation and architectural engineering including creating engineering reports and soil contamination assessment. DAIWA will help you create new business opportunities.